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IN THE UNITED STATES PATENT AND TRADEMARK OFFICE

In re Application of:

Philip N. Garfinkle, et al

A METHOD OF PROCESSING A ROLL OF PHOTOGRAPHIC FILM AND DISTRIBUTING VISUAL PRINTS

Serial No. US 10/039,547

Filed 9 NOVEMBER 2001

Commissioner for Patents Washington, D.C. 20231

Sir:

Group Art Unit: 2851

Examiner: A. Mathews

I hereby certify that this correspondence is being deposited today with the United States Postal Service as first class mail in an envelope addressed to Commissioner for Patents, Washington, D.C. 20231.

Deborah I Walazak

Date 29, 2-003
ECHNOLOGY GENTER 2800

ALE UNDER 37 CFR 131

RECEIVED-MAY - 7 2003

AFFIDAVIT BY STEVE GALE UNDER 37 CFR 131

- 1.) That I was an employee of Picture Vision, a corporation located in Herdon Virginia, the original assignee of the subject application, from about January 10, 1996 to May 31, 2002
- 2.) That during my employment, I was responsible for providing sales and customer support for the initial PictureVision Online PhotoCenter, coordinating PictureVision's patent filing efforts, and developing photographic scanner hardware and software.
- 3.) I am advised by the attorney currently prosecuting the subject application that US Patent 5,760,916, which issued on June 2, 1998 on an application filed September 16, 1996, and US Patent 5,784,461, which issued on July 21, 1998 on an application filed May 23, 1996, were cited against the claims of the subject application.

4.) That as a result of my employment with Picture Vision, that I was aware that on a date prior to May 23, 1996 an Internet on-line photofinishing system was being operated by Picture Vision in the United States which provided:

A server having digital images stored thereon, one or more images of said digital images having a unique access code for selectively identifying the location of said server where said one or more of said images are stored, said server transmitting said one or more images to a remote computer at a remote location in response to an order submitted by said remote computer over a communication network for viewing of said images, wherein said unique access code is used to identify the location of said server where said images are stored, said server and communication network providing for the viewing and ordering of goods and/or services with respect to said one or more images during access to said server.

A method for selectively receiving an order for a digital image over a communication network, comprising the steps of:

- a. storing one or more digital images on a server;
- b. assigning a unique access code to said one or digital images for identifying the location of said server where said one or more digital images are stored;
- c. allowing selective access to said one or more digital images from a remote location to said server over a communication network using said unique access code for viewing of said one or more digital images and transmitting of an order during access to said server; and
- d. receiving said order with respect to said one or more images over said communication network wherein said unique access code was used for accessing said one or more images.

A system for selectively transmitting digital images from one server over a communication network to a computer, comprising:

a server where digital images are stored, one or more images of said digital images having a unique access code; said unique access code identifying both said server where said one or more images are stored and said one

or more images; said server accepting at least one order from a remote computer with respect to said one or more images wherein said unique access code is utilized by said computer for locating said server, allowing selective access by said computer to said one or more images, and for contemporaneously viewing and ordering of goods and/or services on said computer over said communication network.

A method of processing digital images stored in a server and allowing selective distribution of the digital images over a communication network, comprising the steps of:

- a. providing at least one server wherein digital images
 are stored wherein a unique access code is assigned to one or more images of said
 digital images;
- b. facilitating selective authorized access over said communication network to said one or more digital images using said unique access code for locating said server on which said one or more images are stored and providing the contemporaneously viewing and ordering of goods and/or services over said communication network with respect to said one or more images; and
- c. receiving an order over said communication network with respect to at least one of said digital images.
- 5.) That Exhibits A and B are a copies of articles that describes in general terms the online photofinishing system that was in operation in the United States by Picture Vision prior to May 23, 1996.
- 6.) Although some of the above dates may have been expurgated from this declaration and the corresponding exhibits, all the expurgated dates occur prior to May 23, 1996 the filing date of US Patent 5,784,461, September 16, 1996, the filing date of US Patent 5,760,916, and August 29, 1996 the filing date of US Patent 5,757,468.



- 7.) That all of the statements made herein based on my own personal knowledge are true and that all statements made on information and belief are believed to be true.
- 8.) I understand that willful false statements and the like are punishable by fine and/or imprisonment, or both, under Section 1001, Title 18 of the United States Code, and that any such willful statement may jeopardize the validity of this application and any patent resulting therefrom.

March 26, 2003

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Emerging Business

A REPORT ON NEW ENGLAND'S GROWING COMPANIES

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For one of the world's premier consumer compasies, for one of the world's premier consumer compasies, breaking PhotoCD technology on business excitomers was an admission of failure. Consumers upying \$15 or more for a compact data and humirath more for a player to which photos on TV was a bad idea Katha's familized marketers are the contract of the contract o ion remeine: What cambi-

Why not! Purhaps as increment sterrors service for viewing, attenting, restricting, stakening and even morphing these photos of justic could complement be thendred print parelling that is as strong as even. Such a service will do not this assumer, resuling farrennented opportunities of phuto finishers. It also presides to reduce the starts of prints and negatives chaltering closets.

Three systems from Peters Wiston Inc., of Starling, Three systems from Peters Wiston and service for the could be enabling technology: the Online Trans-Center stores images on Peters to a photo finisher, for gazanpia, consumers use the Personal Procussing System, which enables the photo finisher to track images and upload high volumes of them into the Online Pirital-Coluir.

"We according to transition from tracitional to distinct ation of products and services will modifule consumers to top into photography's digital agail The Internet, of earns, the asswer to everything, Healty.

John Dodge TECH EDGE

Focusing in on digital photos

proposition for the photo finisher and retailer. The con-sumer wire because he or she can put negatives and prints into [digital] suchives," says Phii Garfinkle, president onl chief executive of Picture Vision. consumers to new technology Internet the key to attracting

Picture Vision's propagands tolls a sampalling story.

"The prescribbles are exciting: no sawe expidires, internetive rigoring of proof sheets, enhance photos, enter what you want, and estable pictures – throw eat the shoebox." It caliers taking in fifth for developing typically get learned for \$12,000 to \$15,000, but Garfishle says satcilite sites can be define an operation for the price of a faulted scanner or \$1,000. Picture Vision's revenue will be general-or in large part from a cut of image processing. "We have our shirts on license fees jami systems!" he says.

That's not the ead of the story, Picture Vision has

we're with Fuji and Koslak, whose Aperture Furri is one of several venture capital firms backing Picture Victors sizes its fituating 15 months ago. He decided to comment on specific ideals, but said several should close shortly. The significance will be a simpler and more convented way to truspect reordering prints. Online PhotoCenter is a cybersquee fulfillment boune," says Calch Masses, empurate marketing directures & Konkes, hearipurstured in South Ferdand, Malon.

However, Mason at the moment arbecties a simpler way to get tricke on a PC nervee. For \$1.00, Konics - through its retail customers such as Shar's Supermarked - offers a PC titleastic containing up to \$7 exposures and the enforced display them. "On like PredoCenter may have better resolution, but PC Peturushow is here and now nut a very affortable point of entry." he says.

While digital photography has hit strike in the com-

mercial actions, consumors are turely aware of it. Easing merces to digital images and isomering casts will probably

equant the prist hashess just as computers generated more paper instead of retheting it.

With 12th million rolls processed assaulty in the third States and 5th million people plaugeet lease the internet worldwide, the states are huge. That fact is not ked on worldwide, the states are huge. That fact is not ked on icturo Visian, the latest crame in signal photo procuse

John Dudge le editor of PC Week and welannes e-mail et John Derhood AD.Com

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ALLIANCE LAUNCHES ONLINE FILM FINISHING

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An online photo processor was launched Feb. 22, designed to let consumers drop off at a retail location film that they could pick up online. The PhotoNet service was launched by Storm Software, PictureVision, Wolf Camera and Konica Corp. to let people choose the prints they want to order on the Internet, and receive final prints both digitally

The service is up and running now, and consumers either can send in and a photographs. their film by mail or drop it off at any of Wolf Camera's 200 locations. By mid-April, PhotoNet will have a national retail presence when Konica begins supporting the service through its thousands of sites worldwide.

A similar national venture was in the works by Eastman-Kodak Co.'s Kodak Digital Processing, formerly named Kodalux Digital Imaging, but the service has been delayed, according to marketing manager Marcus Colombano. There is some speculation that Eastman-Kodak will join the PhotoNet group, but none of the companies involved would comment on the possibility.

PhotoNet will provide a variety of services for users. Aside from letting people choose which images they would like printed as actual photographs after viewing them on an Internet site, PhotoNet will let users download screen and print-quality images, send images to friends by electronic mail, create a picture calendar and give other people access to the site to order copies of the film.

Photos on Online Greeting Cards

American Greeting Corp., which also is a partner in PhotoNet, will let users include their photographs in an online greeting card, and eventually the PhotoNet service plans to launch online classified ads and job listings that will let users post photographs with their text, said Phil Garfinkle, PictureVision president and chief executive officer.

Pricing for the service will be variable, and different processing chains may choose to let users post the photos online free for two weeks or may charge for the service. After an initial posting, PhotoNet will offer longer-term storage for about \$20 a year for 100 images, Garfinkle

The network itself will be a distributed system whereby film finishers said. can either host their own servers or pay as little as \$5,000 for equipment to let them upload film images to other servers. This will let finishers sell other merchandise to each other's consumers, as well as exchange the film online so that it can be printed in multiple locations.

"We're trying to create an FTD [Florists-style] network for film finishers," Garfinkle said. "This service will be in every consumer's face

Under the alliance, PictureVision is supplying a transactional system by the summer." that will handle online purchases and will deduct royalties from transactions to the finisher. Storm Software is supplying its EasyPhoto technology to enhance the digital photos, and also will sell its EasyPhoto Reader photo scanner to home users who want to upload images onto the

Storm recently struck a deal with Hewlett-Packard Co. (HP) to bundle the reader within select HP computers, and the company is working to integrate the PictureVision software with Storm's products so users will be able to easily download and upload photographs, said Claire Dean, Storm marketing manager. Storm hopes to complete the integration by summer, which will allow the company to collect transaction fees from PhotoNet as well as the licensing fee the company receives today.

So far, there are three servers up supporting the PhotoNet service. However, as Konica brings its finishers online, this number will expand rapidly by June, Garfinkle said. Aside from bundling the software for free with personal computer manufacturers like HP, the companies are in discussions with digital camera manufacturers to support the service,

Garfinkle said.

Storm can be reached at (415) 691-6675; PictureVision, at (703) 478-2859.

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